

Rental Apartment Vacancy Report 2012







Department of Housing and Community Affairs

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http://montgomerycountymd.gov/dhca





Montgomery County, Maryland Department of Housing and Community Affairs

Annual Rental Facility Report 2012

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Foreword

The Department of Housing and Community Affairs, Licensing and Registration Unit, annually conducts a survey of all multifamily rental facilities in Montgomery County with twelve or more rental units. The survey requests information on the first of April each year about the number of vacant units and turnover rental rates, which are rents offered to prospective tenants for vacant units, and holdover rental rates, which are rents paid by existing tenants at lease renewal.

This report is based on vacancy, turnover rents, and holdover rents as of April 1, 2012 as reported by 436 rental facilities with 74,728 units. Facilities included are those located within Montgomery County's unincorporated areas as well as within the municipalities of Rockville, Gaithersburg, and Takoma Park. The data represents 94.0 percent of the approximately 79,500 total units in multifamily rental properties of twelve or more units. The number of market rate units included in the survey was 59,291 and the number of income restricted units was 15,437.

Survey responses from seven properties with a total of 1,652 units were not included because they are newly-constructed and in the process of "renting up" or are undergoing major renovations. These properties had a total of 678 units currently vacant.

The resulting data shows a tight housing market countywide with an overall vacancy rate of 3.5 percent. The rate declined 0.2 percentage points from the 2011 rate of 3.7 percent. The vacancy rate for market rate units only was 3.7 percent, down 0.1 percentage point from the 2011 rate of 3.8 percent. The vacancy rate for properties with income restricted units only was 2.8 percent, up 1.0 percentage point from the 2011 rate of 1.8 percent. The average countywide turnover rent is now \$1,476, an increase of 2.4 percentage points from 2011. The average countywide holdover rent is \$1,491. The average reported percentage increase for holdover rents was 4.2 percent.

This report focuses on market rate rental units. However, some charts include data relating to subsidized units. The definition of a subsidized unit includes units subject to public regulatory controls on rent in market rate rental facilities, as well as units located in subsidized buildings. Charts labeled "Market Rate and Subsidized Units" contain data for all units. Vacancy and turnover rent data is presented countywide, by market area, and by zip code. Historical survey results are included, as available, to illustrate year-to-year changes since 2008.

We hope that you will find this report informative. If you have any questions, please contact the Licensing and Registration Unit staff at 240-777-3666.

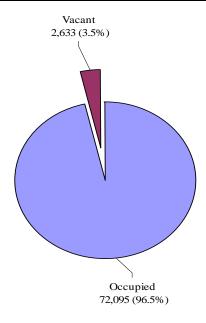
Richard Y. Nelson, Jr., Director

Department of Housing and Community Affairs

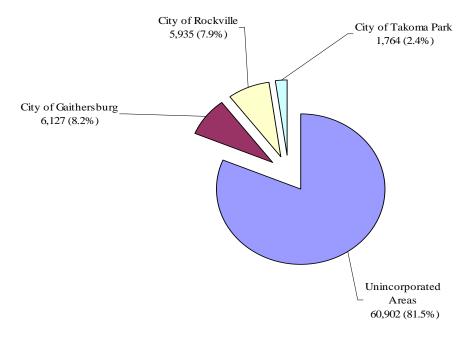
Summary of Units Included in Report

Surveys were mailed to 454 rental facilities with 12 or more rental units located within Montgomery County. Responses were received from 436 facilities. These facilities comprise 74,728 units, over 94.0 percent of the total number of units in multifamily rental properties which received a rental facility survey.

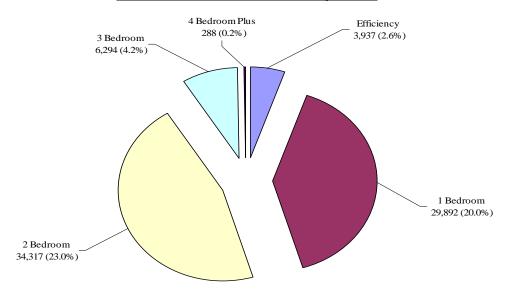
74,728 Market Rate and Subsidized Rental Units



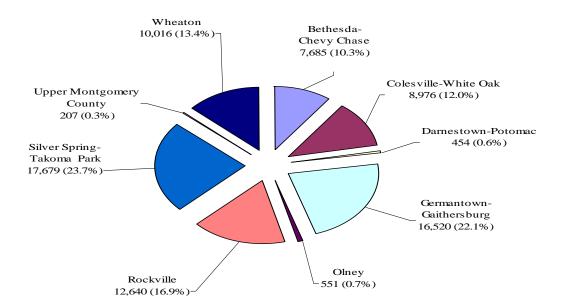
Distribution of Units By Jurisdiction



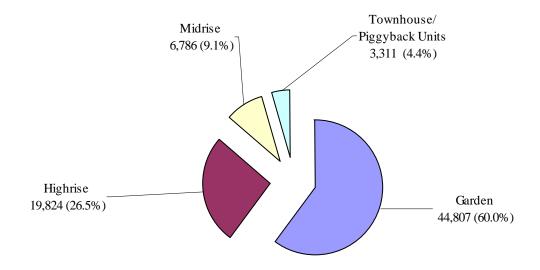
Distribution of Units By Size



Distribution of Units by Market Area



Distribution of Units By Building Structure Type



Vacancy Rates

A vacant unit is defined as a unit offered for rent, but not leased as of April 1, 2012.

<u>Highlights – Market and Subsidized Units</u>

- ➤ The Countywide vacancy rate for all surveyed units was 3.5 percent in 2012, a drop of 0.2 percentage points from the 2011 rate of 3.7 percent.
- The City of Gaithersburg and the City of Rockville experienced a 0.4 percentage point increase with the vacancy rate in 2012 rising to 3.5 and 3.7 percent respectively. The City of Takoma Park saw a 1.3 percentage point decrease with the vacancy rate falling to 2.4 percent. The unincorporated areas saw a 0.3 percentage point decline with the vacancy rate dropping to 3.5 percent.
- ➤ Vacancy rates by bedroom size ranged from a low of 1.0 percent for 4 bedroom plus units to a high of 3.9 percent for efficiency units. One bedroom units had a vacancy rate of 3.3 percent. The two and three bedroom units had vacancy rates of 3.6 percent.
- ➤ The Silver Spring-Takoma Park market areas had the tightest markets of the major market areas, with a vacancy rate of 3.2 percent, 0.3 percentage points below the countywide average. The highest vacancy rate of the major market areas was found in Colesville-White Oak at 3.9 percent, 0.4 percentage points above the countywide average.
- ➤ Vacancy rates by structure type ranged from a low of 3.2 percent for midrise units to 3.8 percent for highrise units.

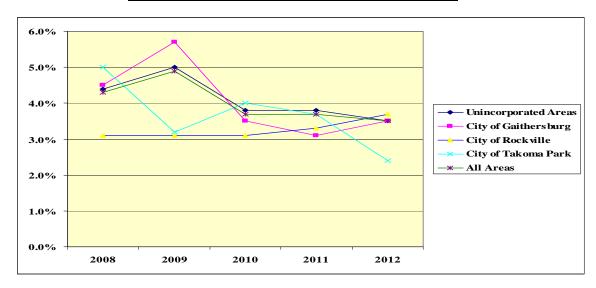
<u>Highlights – Market Rate Units</u>

- ➤ The countywide vacancy rate for market rate units was 3.7 percent in 2012, a decrease of 0.1 percentage point from the 3.8 percent vacancy rate in 2011.
- ➤ The Bethesda-Chevy Chase and Silver Spring-Takoma Park market areas were the tightest major market area with a vacancy rate of 3.3 percent. Colesville-White Oak had the softest market of the major market areas with a vacancy rate of 4.2 percent.
- > Townhouse/piggyback units had the highest vacancy rate at 4.6 percent. Midrise apartments had the lowest vacancy rate at 3.4 percent.
- ➤ Vacancy rates by turnover rent ranged from a low of 1.6 percent in units with rents between \$1,400-1,499 to a high of 4.1 percent in units with rents between \$1,200-1,299.

Vacancy Rates By Jurisdiction 2012

| All Areas | 74,728 | 2,633 | 3.5% |
|----------------------|--------------|---------------|--------------|
| City of Takoma Park | 1,764 | 42 | 2.4% |
| City of Rockville | 5,935 | 219 | 3.7% |
| City of Gaithersburg | 6,127 | 214 | 3.5% |
| Unincorporated Areas | 60,902 | 2,158 | 3.5% |
| | <u>Units</u> | <u>Vacant</u> | Vacancy Rate |

Vacancy Rates By Jurisdiction 2008-2012

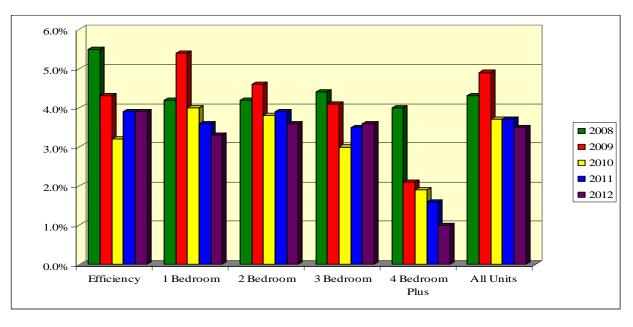


| | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> |
|----------------------|-------------|-------------|-------------|-------------|-------------|
| Unincorporated Areas | 4.4% | 5.0% | 3.8% | 3.8% | 3.5% |
| City of Gaithersburg | 4.5% | 5.7% | 3.5% | 3.1% | 3.5% |
| City of Rockville | 3.1% | 3.1% | 3.1% | 3.3% | 3.7% |
| City of Takoma Park | 5.0% | 3.2% | 4.0% | 3.7% | 2.4% |
| All Areas | 4.3% | 4.9% | 3.7% | 3.7% | 3.5% |

Vacancy Rates By Unit Size 2012

| | <u>Units</u> | Vacant | Vacancy Rate |
|----------------|--------------|--------|--------------|
| Efficiency | 3,937 | 155 | 3.9% |
| 1 Bedroom | 29,892 | 999 | 3.3% |
| 2 Bedroom | 34,317 | 1,247 | 3.6% |
| 3 Bedroom | 6,294 | 229 | 3.6% |
| 4 Bedroom Plus | 288 | 3 | 1.0% |
| All Units | 74,728 | 2,633 | 3.5% |

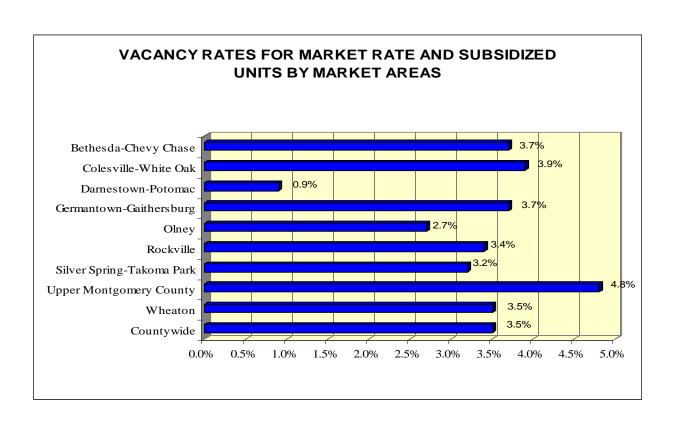
Vacancy Rates By Unit Size 2008-2012



| | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> |
|----------------|-------------|-------------|-------------|-------------|-------------|
| Efficiency | 5.5% | 4.3% | 3.2% | 3.9% | 3.9% |
| 1 Bedroom | 4.2% | 5.4% | 4.0% | 3.6% | 3.3% |
| 2 Bedroom | 4.2% | 4.6% | 3.8% | 3.9% | 3.6% |
| 3 Bedroom | 4.4% | 4.1% | 3.0% | 3.5% | 3.6% |
| 4 Bedroom Plus | 4.0% | 2.1% | 1.9% | 1.6% | 1.0% |
| All Units | 4.3% | 4.9% | 3.7% | 3.7% | 3.5% |

Vacancy Rates By Market Area and Unit Size 2012

| | Surveyed Units | Efficiency | <u>1 BR</u> | <u>2BR</u> | <u>3BR</u> | 4BR Plus | All |
|---------------------------|-------------------|-------------------|-------------|------------|------------|----------|------|
| Bethesda-Chevy Chase | 7,685 | 2.1% | 4.2% | 3.5% | 5.7% | 0.0% | 3.7% |
| Colesville-White Oak | 8,976 | 4.6% | 3.9% | 3.8% | 4.5% | 0.0% | 3.9% |
| Darnestown-Potomac | 454 | N/A | 0.8% | 0.8% | 1.8% | 0.0% | 0.9% |
| Germantown-Gaithersburg | 16,520 | 3.9% | 3.3% | 3.9% | 4.9% | 2.4% | 3.7% |
| Olney | 551 | 6.7% | 1.6% | 2.6% | 2.6% | 0.0% | 2.7% |
| Rockville | 12,640 | 2.6% | 3.0% | 4.0% | 3.3% | 1.6% | 3.4% |
| Silver Spring-Takoma Park | 17,679 | 4.6% | 3.1% | 3.2% | 1.6% | 0.0% | 3.2% |
| Upper Montgomery County | 207 | 50.0% | 14.3% | 3.0% | 0.0% | N/A | 4.8% |
| Wheaton | 10,016 | 5.7% | 3.2% | 3.5% | 3.9% | 0.0% | 3.5% |
| Countywide | 74,728 | 3.9% | 3.3% | 3.6% | 3.6% | 1.0% | 3.5% |



Vacancy Rates By Zip Code and Unit Size 2012

| | Zip Code | Surveyed Units | Efficiency | <u>1 BR</u> | <u>2BR</u> | <u>3BR</u> | 4BR Plus | <u>All</u> |
|--------------------|----------|-------------------|-------------------|-------------|------------|------------|----------|------------|
| Bethesda | 20814 | 4,177 | 1.2% | 2.3% | 4.1% | 11.0% | 0.0% | 2.9% |
| Chevy Chase | 20815 | 3,442 | 3.2% | 6.0% | 2.8% | 3.0% | N/A | 4.3% |
| Bethesda | 20816 | 353 | 7.7% | 6.1% | 4.6% | 0.0% | 0.0% | 5.4% |
| Bethesda | 20817 | 693 | N/A | 0.8% | 1.1% | 5.6% | N/A | 1.2% |
| Olney | 20832 | 451 | N/A | 0.7% | 2.6% | 2.6% | 0.0% | 2.0% |
| Rockville | 20850 | 3,943 | 5.6% | 2.9% | 4.9% | 4.0% | 2.1% | 4.0% |
| Rockville | 20851 | 1,379 | 8.8% | 2.6% | 3.2% | 2.5% | 0.0% | 3.0% |
| Rockville | 20852 | 7,390 | 1.9% | 3.2% | 3.8% | 3.4% | N/A | 3.4% |
| Rockville | 20853 | 663 | 1.5% | 0.5% | 0.0% | 0.0% | N/A | 0.3% |
| Rockville | 20854 | 147 | N/A | 2.0% | 0.0% | 1.8% | 0.0% | 1.4% |
| Rockville | 20855 | 144 | N/A | 0.0% | 0.0% | 0.0% | N/A | 0.0% |
| Sandy Spring | 20860 | 100 | 6.7% | 5.0% | N/A | N/A | N/A | 6.0% |
| Burtonsville | 20866 | 519 | N/A | 4.2% | 6.0% | 3.8% | N/A | 5.4% |
| Damascus | 20872 | 207 | 50.0% | 14.3% | 3.0% | 2.3% | N/A | 4.8% |
| Germantown | 20874 | 4,482 | N/A | 3.0% | 4.6% | 2.2% | N/A | 4.0% |
| Germantown | 20876 | 701 | 50.0% | 5.1% | 5.7% | 0.0% | 0.0% | 5.1% |
| Gaithersburg | 20877 | 3,920 | 5.8% | 3.2% | 2.7% | 3.2% | 4.2% | 3.0% |
| Gaithersburg | 20878 | 4,289 | 0.0% | 2.4% | 4.2% | 7.1% | N/A | 3.8% |
| Gaithersburg | 20879 | 745 | N/A | 6.5% | 2.9% | 3.0% | 0.0% | 4.3% |
| Montgomery Village | 20886 | 1,644 | 7.7% | 5.1% | 2.9% | 5.5% | N/A | 4.4% |
| Kensington | 20895 | 459 | 3.5% | 5.7% | 3.0% | 6.8% | 0.0% | 4.6% |
| Silver Spring | 20901 | 3,252 | 3.8% | 2.1% | 2.6% | 3.7% | 0.0% | 2.6% |
| Silver Spring | 20902 | 3,160 | 8.1% | 3.0% | 2.9% | 0.6% | 0.0% | 3.0% |
| Silver Spring | 20903 | 2,868 | 0.0% | 1.6% | 1.9% | 2.2% | 0.0% | 1.8% |
| Silver Spring | 20904 | 7,097 | 5.7% | 3.9% | 3.5% | 4.5% | 0.0% | 3.8% |
| Silver Spring | 20905 | 168 | N/A | 0.0% | 0.0% | 3.1% | 0.0% | 1.8% |
| Silver Spring | 20906 | 5,350 | 4.5% | 3.7% | 4.0% | 6.6% | N/A | 4.2% |
| Silver Spring | 20910 | 10,857 | 4.8% | 3.7% | 4.5% | 1.9% | 0.0% | 4.0% |
| Takoma Park | 20912 | 2,128 | 4.7% | 2.7% | 2.0% | 0.6% | N/A | 2.4% |
| Countywide | | 74,728 | 3.9% | 3.3% | 3.6% | 3.6% | 1.0% | 3.5% |

Vacancy Rates By Building Structure Type 2012

| | <u>Units</u> | Vacant | Vacancy Rate |
|---------------------|--------------|---------------|---------------------|
| Garden | 44,807 | 1,545 | 3.5% |
| Highrise | 19,824 | 757 | 3.8% |
| Midrise | 6,786 | 215 | 3.2% |
| Townhouse/Piggyback | 3,311 | 116 | 3.5% |
| All Units | 74,728 | 2,633 | 3.5% |

Vacancy Rates By Building Structure Type 2008-2012

| | <u>Units</u> | | | | Vac | cancy R | ate | | | |
|---------------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> |
| Garden | 45,267 | 45,993 | 45,841 | 46,281 | 44,807 | 3.8% | 4.9% | 3.8% | 3.5% | 3.5% |
| Highrise | 15,818 | 16,528 | 17,910 | 20,137 | 19,824 | 5.8% | 5.1% | 3.8% | 4.5% | 3.8% |
| Midrise | 5,423 | 5,631 | 5,727 | 5,981 | 6,786 | 4.4% | 4.6% | 3.8% | 3.0% | 3.2% |
| Townhouse/Piggyback | 3,292 | 3,097 | 2,904 | 2,661 | 3,311 | 3.5% | 4.1% | 2.9% | 3.3% | 3.5% |
| All Types | 69,800 | 71,249 | 72,382 | 75,060 | 74,728 | 4.3% | 4.9% | 3.7% | 3.7% | 3.5% |

Vacancy Rates Market Rate Units

Summary of Annual Vacancy Rates 2008-2012

| | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>20111</u> | <u>2012</u> |
|-----------------------|-------------|-------------|-------------|--------------|-------------|
| Vacancy Rate | 4.5% | 5.2% | 4.1% | 3.8% | 3.7% |
| Vacant Units | 2,460 | 2,945 | 2,380 | 2,226 | 2,194 |
| Occupied Units | 52,813 | 53,819 | 56,344 | 56,543 | 57,097 |
| Units Surveyed | 55,273 | 56,764 | 58,724 | 58,769 | 59,291 |

Vacancy Rate By Unit Size 2012

| | <u>Units</u> | <u>Vacant</u> | Vacancy Rate |
|----------------|--------------|---------------|---------------------|
| Efficiency | 2,705 | 108 | 4.0% |
| 1 Bedroom | 22,802 | 762 | 3.3% |
| 2 Bedroom | 28,702 | 1,112 | 3.9% |
| 3 Bedroom | 4,964 | 210 | 4.2% |
| 4 Bedroom Plus | 118 | 2 | 1.7% |
| All Units | 59,291 | 2,194 | 3.7% |

Vacancy Rates By Building Structure Type 2012

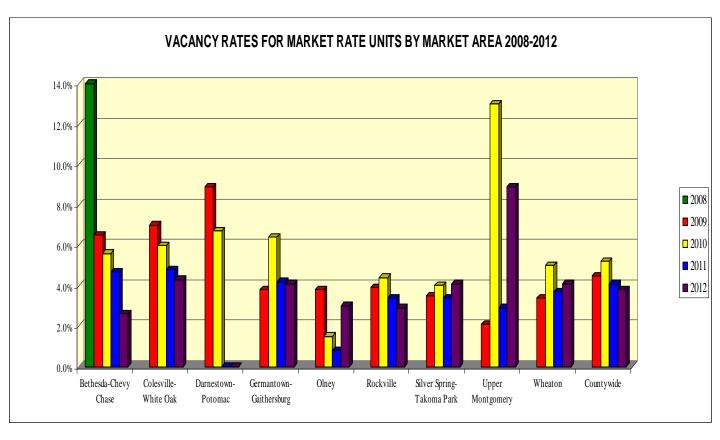
| | <u>Units</u> | <u>Vacant</u> | Vacancy Rate |
|---------------------|--------------|---------------|---------------------|
| Garden | 36,805 | 1,330 | 3.6% |
| Highrise | 15,466 | 599 | 3.9% |
| Midrise | 4,840 | 164 | 3.4% |
| Townhouse/Piggyback | 2,180 | 101 | 4.6% |
| All Units | 59,291 | 2,194 | 3.7% |

Vacancy Rates Market Rate Units

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Vacancy Rates By Market Area 2008-2012

| | 20 | 08 | 20 | 09 | 20 | 10 | 20 | 11 | | 2012 | |
|---------------------------|--------------|-------------|--------------|-------|--------------|-------------|--------------|------|--------------|---------------|-------------|
| | <u>Units</u> | <u>Rate</u> | <u>Units</u> | Rate | <u>Units</u> | <u>Rate</u> | <u>Units</u> | Rate | <u>Units</u> | <u>Vacant</u> | <u>Rate</u> |
| Bethesda-Chevy Chase | 5,440 | 6.5% | 5,847 | 5.6% | 6,237 | 4.7% | 6,605 | 2.6% | 6,316 | 208 | 3.3% |
| Colesville-White Oak | 8,238 | 7.0% | 8,210 | 6.0% | 8,323 | 4.8% | 8,398 | 4.3% | 7,987 | 334 | 4.2% |
| Darnestown-Potomac | 45 | 8.9% | 45 | 6.7% | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Germantown-Gaithersburg | 13,126 | 3.8% | 13,476 | 6.4% | 13,614 | 4.2% | 14,128 | 4.1% | 13,778 | 556 | 4.0% |
| Olney | 132 | 3.8% | 132 | 1.5% | 132 | 0.8% | 132 | 3.0% | 132 | 4 | 3.0% |
| Rockville | 7,921 | 3.9% | 8,368 | 4.4% | 9,250 | 3.4% | 8,368 | 2.9% | 9,973 | 347 | 3.5% |
| Silver Spring-Takoma Park | 13,421 | 3.5% | 13,645 | 4.0% | 14,095 | 3.4% | 14,287 | 4.1% | 14,277 | 466 | 3.3% |
| Upper Montgomery County | 96 | 2.1% | 77 | 13.0% | 103 | 2.9% | 79 | 8.9% | 81 | 8 | 9.9% |
| Wheaton | 6,854 | 3.4% | 6,964 | 5.0% | 6,970 | 3.7% | 6,772 | 4.1% | 6,747 | 271 | 4.0% |
| Total Units | 55,273 | 4.5% | 56,764 | 5.2% | 58,724 | 4.1% | 58,769 | 3.8% | 59,291 | 2,194 | 3.7% |



Vacancy Rates Market Rate Units

Vacancy Rates By Zip Code and Unit Size 2012

| | Zip Code | Surveyed | Efficiency | <u> 1 BR</u> | <u>2BR</u> | <u>3BR</u> | 4BR Plus | <u>All</u> |
|--------------------|----------|--------------|-------------------|--------------|------------|------------|----------|------------|
| | | <u>Units</u> | | | | | | |
| Bethesda | 20814 | 3,501 | 1.0% | 2.6% | 4.2% | 11.2% | 0.0% | 3.2% |
| Chevy Chase | 20815 | 2,629 | 2.8% | 3.0% | 3.3% | 2.7% | N/A | 3.1% |
| Bethesda | 20816 | 310 | 8.3% | 6.8% | 5.4% | 0.0% | 0.0% | 6.1% |
| Bethesda | 20817 | 316 | N/A | 1.4% | 1.4% | 5.6% | N/A | 1.9% |
| Olney | 20832 | 132 | N/A | 0.0% | 4.5% | 0.0% | N/A | 3.0% |
| Rockville | 20850 | 2,730 | 0.0% | 2.7% | 4.5% | 4.8% | 3.3% | 4.0% |
| Rockville | 20851 | 1,326 | 8.8% | 2.7% | 3.2% | 2.6% | N/A | 3.1% |
| Rockville | 20852 | 6,120 | 1.5% | 3.0% | 4.0% | 3.4% | N/A | 3.5% |
| Rockville | 20853 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Rockville | 20854 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Rockville | 20855 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Sandy Spring | 20860 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Burtonsville | 20866 | 519 | N/A | 4.2% | 6.0% | 3.8% | N/A | 5.4% |
| Damascus | 20872 | 81 | 50.0% | 33.3% | 5.8% | 0.0% | N/A | 9.9% |
| Germantown | 20874 | 3,805 | N/A | 3.3% | 4.9% | 1.4% | N/A | 4.3% |
| Germantown | 20876 | 615 | N/A | 5.4% | 5.9% | 0.0% | N/A | 5.7% |
| Gaithersburg | 20877 | 3,186 | 5.8% | 3.8% | 3.1% | 3.5% | 5.0% | 3.5% |
| Gaithersburg | 20878 | 3,622 | N/A | 2.3% | 4.5% | 8.6% | N/A | 4.1% |
| Gaithersburg | 20879 | 545 | N/A | 6.5% | 2.2% | N/A | N/A | 4.4% |
| Montgomery Village | 20886 | 1,512 | 6.5% | 4.1% | 3.0% | 5.7% | N/A | 3.9% |
| Kensington | 20895 | 301 | 33.3% | 2.1% | 1.9% | 5.1% | 0.0% | 3.0% |
| Silver Spring | 20901 | 2,737 | 4.1% | 2.0% | 2.8% | 4.0% | 0.0% | 2.8% |
| Silver Spring | 20902 | 1,915 | 18.4% | 4.8% | 3.5% | 0.8% | 0.0% | 3.9% |
| Silver Spring | 20903 | 2,469 | 0.0% | 1.2% | 1.9% | 2.6% | 0.0% | 1.7% |
| Silver Spring | 20904 | 6,233 | 7.7% | 4.4% | 3.6% | 5.2% | 0.0% | 4.0% |
| Silver Spring | 20905 | 64 | N/A | N/A | N/A | 4.7% | N/A | 4.7% |
| Silver Spring | 20906 | 4,531 | 2.8% | 3.4% | 4.1% | 6.8% | N/A | 4.1% |
| Silver Spring | 20910 | 8,784 | 4.6% | 3.9% | 4.7% | 2.1% | 0.0% | 4.2% |
| Takoma Park | 20912 | 1,308 | 8.6% | 1.9% | 2.2% | 0.7% | N/A | 2.1% |
| Countywide | | 59,291 | 4.0% | 3.3% | 3.9% | 4.2% | 1.7% | 3.7% |

Vacancy Rates

Market Rate Units

Vacancy Rates By Rent Range and Unit Size 2012

| | Efficiency | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom | Total Units | Vacant Units | Vacancy Rate |
|--------------|-------------------|-----------|-----------|-----------|-------------|-------------|---------------------|--------------|
| | | | | | <u>Plus</u> | | | |
| \$0-999 | 8.2% | 2.6% | 3.5% | 0.0% | N/A | 3,859 | 120 | 3.1% |
| \$1000-1099 | 3.3% | 3.7% | 2.7% | 0.0% | N/A | 5,495 | 188 | 3.4% |
| \$1100-1199 | 3.0% | 2.9% | 2.6% | 0.0% | 0.0% | 5,413 | 147 | 2.7% |
| \$1200-1299 | 5.2% | 4.3% | 3.9% | 6.1% | N/A | 7,464 | 307 | 4.1% |
| \$1300-1399 | 4.3% | 2.9% | 3.4% | 1.1% | 0.0% | 9,133 | 295 | 3.2% |
| \$1400-1499 | 4.3% | 3.1% | 4.5% | 7.3% | 0.0% | 6,074 | 263 | 4.3% |
| \$1500-1999 | 1.6% | 3.8% | 4.2% | 4.5% | 2.9% | 16,428 | 659 | 4.0% |
| \$2000+ | N/A | 1.8% | 4.9% | 3.5% | 1.3% | 5,425 | 215 | 4.0% |
| Total Units | 2,705 | 22,802 | 28,702 | 4,964 | 118 | 59,291 | | |
| Vacant Units | 108 | 762 | 1,112 | 210 | 2 | | 2,194 | |
| Vacancy Rate | 4.0% | 3.3% | 3.9% | 4.2% | 1.7% | | | 3.7% |

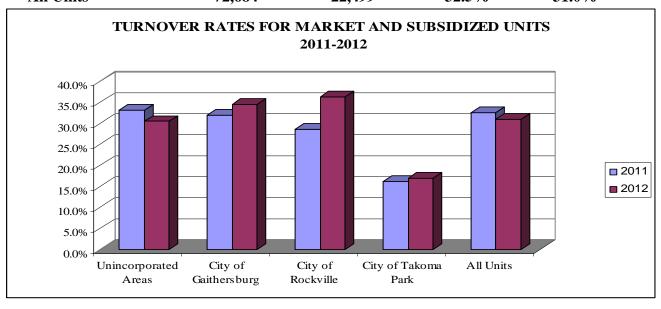
Turnover Rates

The "Turnover Rate" represents the percentage of rental units that changed tenants from April 1, 2011 through March 31, 2012. Information regarding turnover rates was obtained for 72,684 units, which represents 97.3 percent of the 74,728 units responding to the survey.

The 2012 countywide turnover rate was 31.0 percent, 1.5 percentage points lower than the 2011 turnover rate of 32.5 percent. The City of Takoma Park had the lowest turnover rate of the jurisdictions and major market areas at 17.0 percent, well below the countywide average. The Wheaton market area had lowest average turnover rate of the major market areas at 26.9 percent. The highest turnover rate for the major market areas was found in the Germantown-Gaithersburg market area, with a 36.0 percent turnover rate. Of all the structure types, the midrise apartments had the highest turnover rates at 33.0 percent and the townhouse/piggyback units had the lowest turnover rates at 29.8 percent.

Turnover Rates Market Rate and Subsidized Units

| By Jurisdiction 2011-2 | <u> 2012</u> | | | |
|-------------------------------|-----------------------|--------------------|-------------|----------------------|
| | Units Reported | <u>Units</u> | | Turnover Rate |
| | | Turned Over | <u>2011</u> | <u>2012</u> |
| | | | | |
| Unincorporated Areas | 59,194 | 18,048 | 33.2% | 30.5% |
| a | | 4 00 4 | | 24.70 |
| City of Gaithersburg | 5,791 | 1,996 | 32.0% | 34.5% |
| City of Rockville | 5,935 | 2,156 | 28.7% | 36.3% |
| • | | | | |
| City of Takoma Park | 1,764 | 299 | 16.2% | 17.0% |
| All Units | 72,684 | 22,499 | 32.5% | 31.0% |



Turnover Rates for Market Rate and Subsidized Units

| By Unit Size 2011-2012 | | | |
|------------------------|-----------------------|--------------------------|----------------------|
| | Units Reported | Units Turned Over | Turnover Rate |
| Efficiency | 3,930 | 1,396 | 35.5% |
| 1 Bedroom | 29,066 | 9,189 | 31.6% |
| 2 Bedroom | 33,313 | 10,099 | 30.3% |
| 3 Bedroom | 6,087 | 1,764 | 29.0% |
| 4 Bedroom Plus | 288 | 51 | 17.7% |
| All Units | 72,684 | 22,499 | 31.0% |

By Market Area 2011-2012

| | Units Reported | Units Turned Over | Turnover Rate |
|---------------------------|-----------------------|--------------------------|----------------------|
| Bethesda-Chevy Chase | 7,685 | 2,120 | 27.6% |
| Colesville-White Oak | 8,601 | 2,744 | 31.9% |
| Darnestown-Potomac | 454 | 38 | 8.4% |
| Germantown-Gaithersburg | 15,434 | 5,557 | 36.0% |
| Olney | 551 | 109 | 19.8% |
| Rockville | 12,208 | 4,208 | 34.5% |
| Silver Spring-Takoma Park | 17,528 | 4,961 | 28.3% |
| Upper Montgomery County | 207 | 70 | 33.8% |
| Wheaton | 10,016 | 2,692 | 26.9% |
| All Units | 72,684 | 22,499 | 31.0% |

By Building Structure Type 2011-2012

| | Units Reported | <u>Units</u> Turned Over | Turnover Rate |
|---------------------|----------------|-----------------------------|----------------------|
| Garden | 43,242 | 13,459 | 31.1% |
| Highrise | 19,392 | 5,828 | 30.1% |
| Midrise | 6,739 | 2,224 | 33.0% |
| Townhouse/Piggyback | 3,311 | 988 | 29.8% |
| Total | 72,684 | 22,499 | 31.0% |

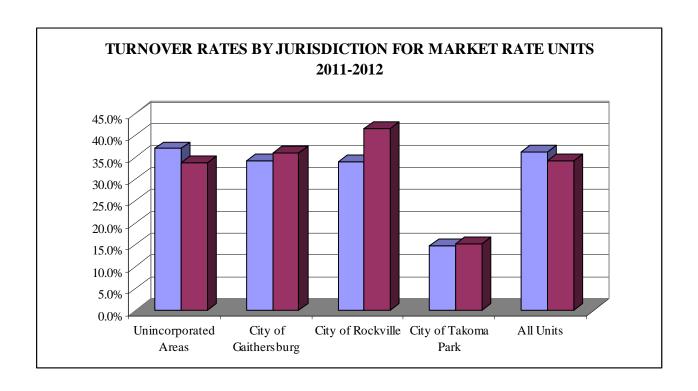
Turnover Rates for Market Rate and Subsidized Units

| By Zip Code 2011-2012 |
|------------------------------|
|------------------------------|

| by Zip Code 2011 | <u>Zip</u> | Units Reported | <u>Units</u> Turned Over | Turnover Rate |
|--------------------|------------|-----------------------|-----------------------------|----------------------|
| Bethesda | 20814 | 4,177 | 1,362 | 32.6% |
| Chevy Chase | 20815 | 3,442 | 787 | 22.9% |
| Bethesda | 20816 | 353 | 146 | 41.4% |
| Bethesda | 20817 | 693 | 78 | 11.3% |
| Olney | 20832 | 451 | 80 | 17.7% |
| Rockville | 20850 | 3,379 | 1,067 | 31.6% |
| Rockville | 20851 | 1,379 | 436 | 31.6% |
| Rockville | 20852 | 6,958 | 2,509 | 36.1% |
| Rockville | 20853 | 663 | 59 | 8.9% |
| Potomac | 20854 | 147 | 11 | 7.5% |
| Rockville | 20855 | 144 | 18 | 12.5% |
| Sandy Spring | 20860 | 100 | 29 | 29.0% |
| Burtonsville | 20866 | 519 | 85 | 16.4% |
| Damascus | 20872 | 207 | 70 | 33.8% |
| Germantown | 20874 | 4,482 | 1,741 | 38.8% |
| Germantown | 20876 | 701 | 91 | 13.0% |
| Gaithersburg | 20877 | 3,920 | 1,082 | 27.6% |
| Gaithersburg | 20878 | 3,953 | 1,892 | 47.9% |
| Gaithersburg | 20879 | 745 | 243 | 32.6% |
| Montgomery Village | 20886 | 1,458 | 499 | 34.2% |
| Kensington | 20895 | 459 | 103 | 22.4% |
| Silver Spring | 20901 | 3,252 | 1,078 | 33.2% |
| Silver Spring | 20902 | 3,160 | 876 | 27.7% |
| Silver Spring | 20903 | 2,868 | 674 | 23.5% |
| Silver Spring | 20904 | 6,722 | 2,070 | 30.8% |
| Silver Spring | 20905 | 168 | 27 | 16.1% |
| Silver Spring | 20906 | 5,350 | 1,582 | 29.6% |
| Silver Spring | 20910 | 10,706 | 3,433 | 32.1% |
| Takoma Park | 20912 | 2,128 | 371 | 17.4% |
| All Units | | 72,684 | 22,499 | 31.0% |

By Jurisdiction 2011-2012

| | Units Reported | <u>Units</u> <u>Turned Over</u> | Turnover Rate 2011 | Turnover Rate 2012 |
|----------------------|-----------------------|------------------------------------|--------------------|--------------------|
| Unincorporated Areas | 47,575 | 16,024 | 37.0% | 33.7% |
| City of Gaithersburg | 5,463 | 1,961 | 34.3% | 35.9% |
| City of Rockville | 4,791 | 1,986 | 33.9% | 41.5% |
| City of Takoma Park | 1,046 | 159 | 14.7% | 15.2% |
| All Units | 58,875 | 20,130 | 36.2% | 34.2% |



| By | <u>Unit</u> | <u>Size</u> | 20 1 | <u> 11-20</u> | <u>012</u> |
|-----------|-------------|-------------|-------------|---------------|------------|
| | | | | | |

| • | Units Reported | Units Turned Over | Turnover Rate |
|----------------|-----------------------|--------------------------|----------------------|
| Efficiency | 2,760 | 1,167 | 42.3% |
| 1 Bedroom | 22,893 | 8,237 | 36.0% |
| 2 Bedroom | 28,272 | 9,125 | 32.3% |
| 3 Bedroom | 4,828 | 1,569 | 32.5% |
| 4 Plus Bedroom | 122 | 32 | 26.2% |
| All Units | 58,875 | 20,130 | 34.2% |

By Market Area 2011-2012

| | Units Reported | Units Turned Over | Turnover Rate |
|---------------------------|-----------------------|--------------------------|----------------------|
| Bethesda-Chevy Chase | 6,629 | 1,930 | 29.1% |
| Colesville-White Oak | 7,692 | 2,651 | 34.5% |
| Darnestown-Potomac | 14 | 0 | 0.0% |
| Germantown-Gaithersburg | 13,277 | 5,147 | 38.8% |
| Olney | 132 | 44 | 33.3% |
| Rockville | 9,875 | 3,840 | 38.9% |
| Silver Spring-Takoma Park | 14,291 | 4,342 | 30.4% |
| Upper Montgomery County | 81 | 46 | 56.8% |
| Wheaton | 6,884 | 2,130 | 30.9% |
| All Units | 58,875 | 20,130 | 34.2% |

By Building Structure Type 2011-2012

| | Units Reported | <u>Units</u> <u>Turned Over</u> | Turnover Rate |
|---------------------|-----------------------|------------------------------------|----------------------|
| Garden | 36,024 | 12,004 | 33.3% |
| Highrise | 15,457 | 5,270 | 34.1% |
| Midrise | 5,210 | 2,020 | 38.8% |
| Townhouse/Piggyback | 2,184 | 836 | 38.3% |
| Total | 58,875 | 20,130 | 34.2% |

By Zip Code 2011-2012

| By Zip Code 2011 | <u>Zip</u> | Units Reported | <u>Units</u> <u>Turned Over</u> | Turnover Rate |
|--------------------|------------|-----------------------|------------------------------------|----------------------|
| Bethesda | 20814 | 3,503 | 1,274 | 36.4% |
| Chevy Chase | 20815 | 2,942 | 685 | 23.3% |
| Bethesda | 20816 | 310 | 139 | 44.8% |
| Bethesda | 20817 | 316 | 51 | 16.1% |
| Olney | 20832 | 132 | 44 | 33.3% |
| Rockville | 20850 | 2,387 | 902 | 37.8% |
| Rockville | 20851 | 1,326 | 430 | 32.4% |
| Rockville | 20852 | 5,870 | 2,328 | 39.7% |
| Rockville | 20853 | N/A | N/A | N/A |
| Potomac | 20854 | 14 | 0 | 0.0% |
| Rockville | 20855 | N/A | N/A | N/A |
| Sandy Spring | 20860 | N/A | N/A | N/A |
| Burtonsville | 20866 | 519 | 85 | 16.4% |
| Damascus | 20872 | 81 | 46 | 56.8% |
| Germantown | 20874 | 3,840 | 1,590 | 41.4% |
| Germantown | 20876 | 615 | 90 | 14.6% |
| Gaithersburg | 20877 | 3,195 | 954 | 29.9% |
| Gaithersburg | 20878 | 3,665 | 1,837 | 50.1% |
| Gaithersburg | 20879 | 545 | 194 | 35.6% |
| Montgomery Village | 20886 | 1,417 | 482 | 34.0% |
| Kensington | 20895 | 301 | 69 | 22.9% |
| Silver Spring | 20901 | 2,742 | 970 | 35.4% |
| Silver Spring | 20902 | 1,915 | 620 | 32.4% |
| Silver Spring | 20903 | 2,475 | 623 | 25.2% |
| Silver Spring | 20904 | 5,938 | 1,995 | 33.6% |
| Silver Spring | 20905 | 64 | 12 | 18.8% |
| Silver Spring | 20906 | 4,667 | 1,441 | 30.9% |
| Silver Spring | 20910 | 8,771 | 3,056 | 34.8% |
| Takoma Park | 20912 | 1,325 | 213 | 16.1% |
| All Units | | 58,875 | 20,130 | 34.2% |

Turnover Rents

A "Turnover Rent" is defined as the rental rate offered to a prospective tenant for a vacant unit as of April 1, 2012. Turnover rents are often referred to as "street rents" and do not necessarily reflect rents paid by current tenants. Turnover rents are reported as a rent range reflecting the lowest and the highest rents for the reported bedroom size. All turnover rent information is based upon market rate units only.

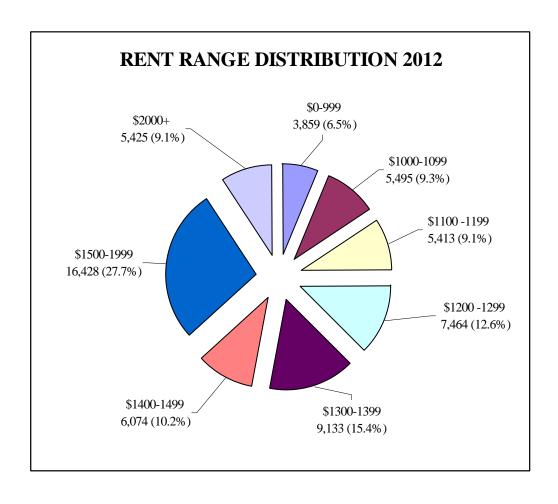
The countywide average turnover rent for market rate units was \$1,476 in 2012, an increase of \$34 (2.4 percent) from 2011 average rent of \$1,442. Increases in turnover rents were found in most categories tracked by the survey.

<u>Highlights – Market Rate Units</u>

- ➤ Units within the jurisdiction of the City of Takoma Park reported the lowest rents, averaging \$984. These rents are \$492 below the countywide average. The highest rents were reported in the jurisdiction of the City of Rockville, averaging \$1,624.
- All bedroom sizes experienced rent increases in the past year. The increases ranged from 1.4 percent for the three bedroom units to a high of 11.6 percent for the four bedroom plus units.
- ➤ Garden apartments had the lowest average rent at \$1,315, \$161 below the countywide average. Townhouse/piggyback buildings had the highest average rent at \$1,956, \$480 above the countywide average.
- ➤ The highest rents among the major market areas were reported in Bethesda-Chevy Chase, averaging \$1,961, \$485 above the countywide average. The lowest rent reported in a major market area was in the Germantown-Gaithersburg market area, averaging \$1,259, \$217 below the countywide average of \$1,476.
- ➤ The Silver Spring-Takoma Park market area had the highest average increase of the major market areas at 5.2 percent. The Rockville market area had the slight decrease at (0.2%) percent.
- The average rent for units with all utilities included was \$1,574, while the average rent for units with no utilities included was lower at \$1,507.
- Average rents for units that include only water or only water and one or more, but not all, utilities, ranged from a low of \$1,322 for units with only water included to a high of \$1,345 for units with some utilities included.

.....

| Units by Rer | | | | | | | |
|--------------|-------------------|-----------|-----------|-----------|-----------|--------------|------------|
| | Efficiency | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom | <u>Total</u> | % of Total |
| \$0-999 | 257 | 3,025 | 545 | 32 | Plus 0 | 3,859 | 6.5% |
| \$1000-1099 | 543 | 3,877 | 1,051 | 24 | 0 | 5,495 | 9.3% |
| \$1100 -1199 | 401 | 2,468 | 2,450 | 92 | 2 | 5,413 | 9.1% |
| \$1200 -1299 | 502 | 2,438 | 4,458 | 66 | 0 | 7,464 | 12.6% |
| \$1300-1399 | 538 | 2,614 | 5,716 | 264 | 1 | 9,133 | 15.4% |
| \$1400-1499 | 23 | 1,659 | 3,897 | 493 | 2 | 6,074 | 10.2% |
| \$1500-1999 | 441 | 5,826 | 7,463 | 2,663 | 35 | 16,428 | 27.7% |
| \$2000+ | 0 | 895 | 3,122 | 1,330 | 78 | 5,425 | 9.2% |
| Total | 2,705 | 22,802 | 28,702 | 4,964 | 118 | 59,291 | 100.0% |



By Jurisdiction and Unit Size 2012

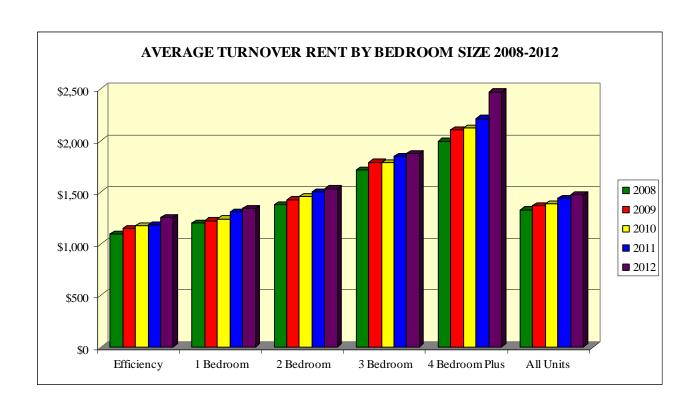
| | Average Rent | Average Rent | Average Rent | Average Rent | Average Rent | Average Rent |
|----------------------|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | Efficiency | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 BedroomPlus | All |
| Unincorporated Areas | \$1,266 | \$1,373 | \$1,555 | \$1,913 | \$2,490 | \$1,498 |
| City of Gaithersburg | \$855 | \$1,101 | \$1,316 | \$1,578 | N/A | \$1,245 |
| City of Rockville | \$813 | \$1,413 | \$1,660 | \$1,989 | \$2,425 | \$1,624 |
| City of Takoma Park | \$866 | \$859 | \$1,031 | \$1,209 | N/A | \$984 |
| Countywide Average | \$1,254 | \$1,341 | \$1,532 | \$1,874 | \$2,474 | \$1,476 |

By Building Structure Type 2012

| | <u>Units</u> | Average Rent |
|---------------------|--------------|--------------|
| Garden | 36,805 | \$1,315 |
| Highrise | 15,466 | \$1,779 |
| Midrise | 4,840 | \$1,530 |
| Townhouse/Piggyback | 2,180 | \$1,956 |
| Countywide Average | 59,291 | \$1,476 |

By Unit Size 2008-2012

| | Averag | ge Rent | % | Average Rent | % | Average Rent | % | Average Rent | % |
|----------------|-------------|-------------|--------|---------------------|--------|---------------------|--------|--------------|---------------|
| | 2008 | <u>2009</u> | Change | <u>2010</u> | Change | <u>2011</u> | Change | <u>2012</u> | Change |
| Efficiency | \$1,097 | \$1,148 | 4.7% | \$1,175 | 2.4% | \$1,185 | 0.9% | \$1,254 | 5.8% |
| 1 Bedroom | \$1,199 | \$1,225 | 2.2% | \$1,241 | 1.3% | \$1,308 | 5.4% | \$1,341 | 2.5% |
| 2 Bedroom | \$1,380 | \$1,427 | 3.4% | \$1,456 | 2.0% | \$1,502 | 3.2% | \$1,532 | 2.0% |
| 3 Bedroom | \$1,713 | \$1,792 | 4.6% | \$1,788 | 0.0% | \$1,848 | 3.4% | \$1,874 | 1.4% |
| 4 Bedroom Plus | \$1,995 | \$2,103 | 5.4% | \$2,120 | 0.1% | \$2,217 | 4.6% | \$2,474 | 7.1% |
| All Units | \$1,329 | \$1,369 | 3.0% | \$1,389 | 1.5% | \$1,442 | 3.8% | \$1,476 | 2.4% |



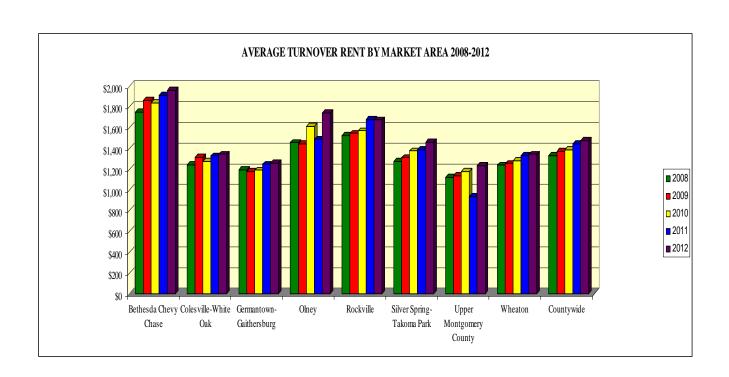
By Market Area and Unit Size 2012

| | | | Averag | e Rent | | |
|---------------------------|-------------------|-----------|-----------|-----------|----------------|------------|
| | Efficiency | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom Plus | <u>All</u> |
| Bethesda-Chevy Chase | \$1,399 | \$1,759 | \$2,273 | \$3,251 | \$4,359 | \$1,961 |
| Colesville-White Oak | \$1,045 | \$1,161 | \$1,390 | \$1,768 | \$1,925 | \$1,344 |
| Darnestown-Potomac | N/A | N/A | N/A | N/A | N/A | N/A |
| Germantown-Gaithersburg | \$923 | \$1,120 | \$1,329 | \$1,623 | \$1,741 | \$1,259 |
| Olney | N/A | \$1,510 | \$1,795 | \$1,860 | N/A | \$1,742 |
| Rockville | \$1,294 | \$1,490 | \$1,740 | \$2,071 | \$3,137 | \$1,675 |
| Silver Spring-Takoma Park | \$1,242 | \$1,375 | \$1,538 | \$1,754 | \$1,998 | \$1,461 |
| Upper Montgomery County | \$550 | \$800 | \$1,283 | \$1,500 | N/A | \$1,234 |
| Wheaton | \$1,051 | \$1,174 | \$1,356 | \$1,691 | \$2,358 | \$1,342 |
| Countywide | \$1,254 | \$1,341 | \$1,532 | \$1,874 | \$2,474 | \$1,476 |



By Market Area 2008-2012

| | | rage ent | % | Average Rent | % | Average Rent | % | Average Rent | % |
|---------------------------|-------------|-------------|--------|-----------------|--------|-----------------|---------|-----------------|--------|
| | <u>2008</u> | <u>2009</u> | Change | <u>2010</u> | Change | <u>2011</u> | Change | <u>2012</u> | |
| Bethesda Chevy Chase | \$1,751 | \$1,863 | 6.4% | \$1,837 | (1.4%) | \$1,914 | 4.2% | \$1,961 | 2.5% |
| Colesville-White Oak | \$1,240 | \$1,315 | 6.1% | \$1,276 | (3.0%) | \$1,328 | 4.1% | \$1,344 | 1.2% |
| Darnestown-Potomac | \$1,474 | \$1,531 | 3.9% | N/A | N/A | N/A | N/A | N/A | N/A |
| Germantown-Gaithersburg | \$1,194 | \$1,179 | (1.3%) | \$1,190 | 0.9% | \$1,246 | 4.7% | \$1,259 | 1.0% |
| Olney | \$1,457 | \$1,443 | (1.0%) | \$1,615 | 11.9% | \$1,489 | (8.5%) | \$1,742 | 17.0% |
| Rockville | \$1,523 | \$1,544 | 1.4% | \$1,568 | 1.6% | \$1,679 | 7.1% | \$1,675 | (0.2%) |
| Silver Spring-Takoma Park | \$1,273 | \$1,311 | 3.0% | \$1,376 | 5.0% | \$1,389 | 0.9% | \$1,461 | 5.2% |
| Upper Montgomery County | \$1,122 | \$1,135 | 1.2% | \$1,177 | 3.7% | \$933 | (20.7%) | \$1,234 | 32.3% |
| Wheaton | \$1,239 | \$1,255 | 1.3% | \$1,284 | 2.3% | \$1,330 | 3.6% | \$1,342 | 0.9% |
| Countywide | \$1,329 | \$1,369 | 3.0% | \$1,389 | 1.5% | \$1,442 | 3.8% | \$1,476 | 2.4% |

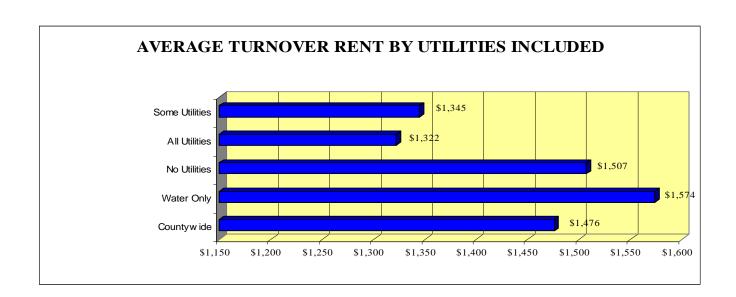


Average Turnover Rent by Zin Code and Unit Size 2012

| Average Turnover Rent by Zip Code and Unit Size 2012 | | | | | | | | |
|--|------------|-------------------|-----------|-----------|-----------|-------------------|------------------------|--|
| | <u>Zip</u> | Efficiency | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom Plus | Average <u>Rent</u> | |
| Bethesda | 20814 | \$1,342 | \$1,722 | \$2,160 | \$3,191 | \$5,078 | \$1,869 | |
| Chevy Chase | 20815 | \$1,510 | \$1,900 | \$2,364 | \$3,278 | N/A | \$2,131 | |
| Bethesda | 20816 | \$1,250 | \$1,483 | \$1,952 | \$2,900 | \$5,225 | \$1,716 | |
| Bethesda | 20817 | N/A | \$1,575 | \$1,850 | \$2,260 | N/A | \$1,776 | |
| Olney | 20832 | N/A | \$1,510 | \$1,795 | \$1,860 | N/A | \$1,742 | |
| Rockville | 20850 | \$813 | \$1,398 | \$1,740 | \$2,079 | \$2,425 | \$1,699 | |
| Rockville | 20851 | \$1,037 | \$1,251 | \$1,464 | \$1,669 | N/A | \$1,394 | |
| Rockville | 20852 | \$1,361 | \$1,512 | \$1,787 | \$2,111 | N/A | \$1,682 | |
| Rockville | 20853 | N/A | N/A | N/A | N/A | N/A | N/A | |
| Potomac | 20854 | N/A | N/A | N/A | N/A | N/A | N/A | |
| Rockville | 20855 | N/A | N/A | N/A | N/A | N/A | N/A | |
| Sandy Spring | 20860 | N/A | N/A | N/A | N/A | N/A | N/A | |
| Burtonsville | 20866 | N/A | \$1,209 | \$1,344 | \$1,704 | N/A | \$1,349 | |
| Damascus | 20872 | \$550 | \$800 | \$1,283 | \$1,500 | N/A | \$1,234 | |
| Germantown | 20874 | N/A | \$1,100 | \$1,300 | \$1,584 | N/A | \$1,236 | |
| Germantown | 20876 | N/A | \$1,121 | \$1,260 | \$1,450 | N/A | \$1,214 | |
| Gaithersburg | 20877 | \$889 | \$990 | \$1,213 | \$1,423 | \$1,741 | \$1,134 | |
| Gaithersburg | 20878 | N/A | \$1,247 | \$1,426 | \$1,734 | N/A | \$1,386 | |
| Gaithersburg | 20879 | N/A | \$1,073 | \$1,297 | N/A | N/A | \$1,184 | |
| Montgomery Village | 20886 | \$961 | \$1,093 | \$1,405 | \$1,642 | N/A | \$1,249 | |
| Kensington | 20895 | \$1,133 | \$1,302 | \$1,465 | \$1,879 | \$2,500 | \$1,570 | |
| Silver Spring | 20901 | \$1,048 | \$1,139 | \$1,314 | \$1,775 | \$1,255 | \$1,299 | |
| Silver Spring | 20902 | \$1,024 | \$1,262 | \$1,435 | \$1,775 | \$1,650 | \$1,418 | |
| Silver Spring | 20903 | \$1,126 | \$1,086 | \$1,245 | \$1,527 | \$1,525 | \$1,235 | |
| Silver Spring | 20904 | \$1,006 | \$1,130 | \$1,367 | \$1,699 | \$1,925 | \$1,306 | |
| Silver Spring | 20905 | N/A | N/A | N/A | \$1,675 | N/A | \$1,675 | |
| Silver Spring | 20906 | \$1,080 | \$1,127 | \$1,322 | \$1,618 | N/A | \$1,295 | |
| Silver Spring | 20910 | \$1,258 | \$1,532 | \$1,862 | \$2,116 | \$2,198 | \$1,645 | |
| Takoma Park | 20912 | \$864 | \$911 | \$1,066 | \$1,209 | N/A | \$1,009 | |
| Countywide | | \$1,254 | \$1,341 | \$1,532 | \$1,874 | \$2,474 | \$1,476 | |

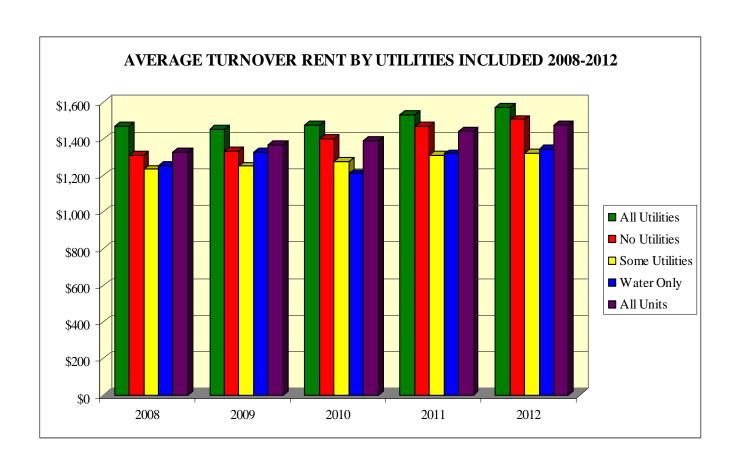
Average Rent By Utilities Included 2012

| | Cor | <u>untywide</u> |
|-----------------------------------|--------------|---------------------|
| | <u>Units</u> | Average Rent |
| ALL UTILITIES INCLUDED IN RENT | 59,291 | \$1,476 |
| All Utilities | 13,638 | \$1,574 |
| No Utilities | 29,378 | \$1,507 |
| Water Only | 7,838 | \$1,322 |
| Some Utilities | 8,437 | \$1,345 |



Average Rent By Utilities Included 2008-2012

| | Average 1 | Rent | % | Average Rent | % | Average Rent | % | Average Rent | % |
|----------------|----------------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|------|
| | <u>2008</u> <u>2</u> | <u> 2009</u> | Change | <u>2010</u> | Change | <u>2011</u> | Change | <u>2012</u> | |
| All Utilities | \$1,469 \$1 | 1,455 | (1.0%) | \$1,477 | 1.5% | \$1,533 | 3.8% | \$1,574 | 2.7% |
| No Utilities | \$1,313 \$1 | 1,334 | 1.6% | \$1,402 | 5.1% | \$1,469 | 4.8% | \$1,507 | 2.6% |
| Some Utilities | \$1,235 \$1 | 1,251 | 1.3% | \$1,279 | 2.2% | \$1,310 | 2.4% | \$1,322 | 0.9% |
| Water Only | \$1,253 \$1 | 1,327 | 5.9% | \$1,212 | (9.5%) | \$1,320 | 8.9% | \$1,345 | 1.9% |
| All Units | \$1,329 \$1 | 1,369 | 3.0% | \$1,389 | 1.5% | \$1,442 | 3.8% | \$1,476 | 2.4% |



Holdover Rent

The "holdover rent" is defined as the rental rate paid by a current tenant of a market rate unit upon lease renewal. The "holdover rent" is reported as the average holdover rent by specific bedroom size. Not all of the facilities responding to the survey provided holdover rent information. Therefore, the total number of units reported in the following charts is less than the total number of units reported by all of the facilities responding to the survey. Information regarding holdover rents and holdover rent increases was obtained for 58,570 units, which represented 98.8 percent of the 59,291 market rate units included in the survey.

The 2012 countywide average holdover rent for market rate units was \$1,491 and average reported rent increase was 4.2 percent. The City of Takoma Park had the lowest average holdover rent at \$1,005 and the lowest percentage rent increase at 2.9 percent. The highest holdover average rent, \$1,734, was found in the City of Rockville. The highest average percentage increase, 4.3 percent, was also found in the unincorporated areas. The average holdover rents by major market area ranged from a low of \$1,311 in Germantown-Gaithersburg to a high of \$2,000 in Bethesda-Chevy Chase. The average holdover rent increase by major market area ranged from a low 3.1 percent in Wheaton to a high of 4.9 percent in Silver Spring-Takoma Park.

Holdover Rents Market Rate Units

By Jurisdiction 2012

| | Units Reported | Average Holdover Rent | Average <u>%</u> Increase |
|----------------------|-----------------------|-----------------------------|---------------------------|
| Unincorporated Areas | 47,614 | \$1,502 | 4.3% |
| City of Gaithersburg | 5,420 | \$1,280 | 3.5% |
| City of Rockville | 4,507 | \$1,734 | 4.0% |
| City of Takoma Park | 1,029 | \$1,005 | 2.9% |
| All Units | 58,570 | \$1,491 | 4.2% |

By Unit Size 2012

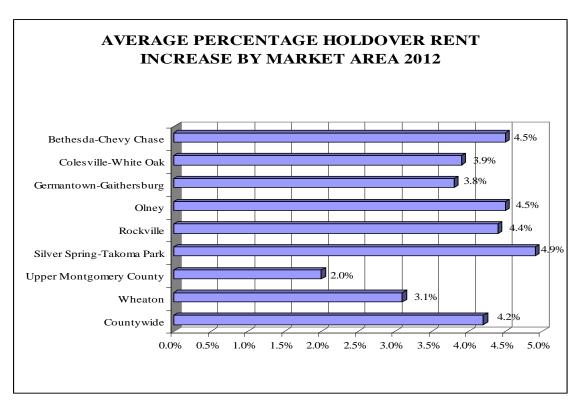
| _ | Units Reported | Average Holdover Rent | Average % Increase |
|----------------|-----------------------|--------------------------|-----------------------|
| Efficiency | 2,686 | \$1,272 | 3.8% |
| 1 Bedroom | 22,448 | \$1,346 | 4.3% |
| 2 Bedroom | 28,400 | \$1,564 | 4.1% |
| 3 Bedroom | 4,919 | \$1,826 | 3.9% |
| 4 Bedroom Plus | 117 | \$2,335 | 4.2% |
| All Units | 58,570 | \$1,491 | 4.2% |

By Building Structure Type 2012

| | Units Reported | Average Holdover Rent | Average % Increase |
|---------------------|----------------|--------------------------|-----------------------|
| Garden | 36,349 | \$1,365 | 3.9% |
| Highrise | 15,199 | \$1,718 | 4.9% |
| Midrise | 4,840 | \$1,543 | 3.7% |
| Townhouse/Piggyback | 2,182 | \$1,875 | 4.2% |
| All Units | 58,570 | \$1,491 | 4.2% |

Average Holdover Rent Increase By Market Area and Unit Size 2012

| | Average Rent | | | | | | | |
|---------------------------|-------------------|-----------|-----------|-----------|----------------|------------|--|--|
| | Efficiency | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom Plus | <u>All</u> | | |
| Bethesda-Chevy Chase | 3.6% | 4.6% | 4.7% | 3.6% | 2.0% | 4.5% | | |
| Colesville-White Oak | 1.3% | 4.3% | 4.0% | 3.2% | 4.2% | 3.9% | | |
| Darnestown-Potomac | N/A | N/A | N/A | N/A | N/A | N/A | | |
| Germantown-Gaithersburg | 3.6% | 3.9% | 3.7% | 4.0% | 4.2% | 3.8% | | |
| Olney | N/A | 4.5% | 4.5% | 4.5% | N/A | 4.5% | | |
| Rockville | 3.9% | 4.3% | 4.3% | 5.5% | 7.4% | 4.4% | | |
| Silver Spring-Takoma Park | 4.5% | 5.2% | 5.0% | 3.7% | 26% | 4.9% | | |
| Upper Montgomery County | 2.0% | 2.0% | 2.0% | 2.0% | N/A | 2.0% | | |
| Wheaton | 3.1% | 2.9% | 3.2% | 2.8% | 0.3% | 3.1% | | |
| Countywide | 3.8% | 4.3% | 4.1% | 3.9% | 4.2% | 4.2% | | |



| | <u>Zip</u> | Efficiency | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom | Average |
|--------------------|------------|-------------------|-----------|-----------|-----------|-------------|----------------------|
| | | | | | | <u>Plus</u> | <u>%</u> Increase |
| Bethesda | 20814 | 3.1% | 3.6% | 4.4% | 2.5% | 5.7% | 3.8% |
| Chevy Chase | 20815 | 4.5% | 5.9% | 5.6% | 4.2% | N/A | 5.5% |
| Bethesda | 20816 | 3.0% | 3.2% | 3.3% | 3.0% | N/A | 3.2% |
| Bethesda | 20817 | N/A | 8.0% | 8.0% | 8.0% | N/A | 8.0% |
| Olney | 20832 | N/A | 4.5% | 4.5% | 4.5% | N/A | 4.5% |
| Rockville | 20850 | 2.8% | 3.5% | 3.4% | 5.8% | 7.6% | 3.9% |
| Rockville | 20851 | 3.7% | 3.3% | 3.3% | 3.1% | N/A | 3.3% |
| Rockville | 20852 | 3.9% | 4.5% | 4.6% | 5.7% | N/A | 4.6% |
| Rockville | 20853 | N/A | N/A | N/A | N/A | N/A | N/A |
| Potomac | 20854 | N/A | N/A | N/A | N/A | N/A | N/A |
| Rockville | 20855 | N/A | N/A | N/A | N/A | N/A | N/A |
| Sandy Spring | 20860 | N/A | N/A | N/A | N/A | N/A | N/A |
| Burtonsville | 20866 | N/A | 5.8% | 5.2% | 5.7% | N/A | 5.4% |
| Damascus | 20872 | 2.0% | 2.0% | 2.0% | 2.0% | N/A | 2.0% |
| Germantown | 20874 | N/A | 4.5% | 3.7% | 3.1% | N/A | 4.0% |
| Germantown | 20876 | N/A | 1.5% | 1.4% | 0.0% | N/A | 1.4% |
| Gaithersburg | 20877 | 3.3% | 2.9% | 3.2% | 2.9% | 4.2% | 3.1% |
| Gaithersburg | 20878 | N/A | 4.4% | 4.5% | 4.9% | N/A | 4.5% |
| Gaithersburg | 20879 | N/A | 4.6% | 4.4% | N/A | N/A | 4.5% |
| Montgomery Village | 20886 | 4.0% | 3.6% | 3.6% | 3.3% | N/A | 3.6% |
| Kensington | 20895 | 1.9% | 2.8% | 2.0% | 1.2% | 0.0% | 1.8% |
| Silver Spring | 20901 | 1.1% | 3.0% | 3.3% | 1.9% | 1.3% | 2.8% |
| Silver Spring | 20902 | 3.0% | 2.3% | 2.6% | 2.3% | 2.0% | 2.5% |
| Silver Spring | 20903 | 2.2% | 7.2% | 4.9% | 2.8% | 2.0% | 5.2% |
| Silver Spring | 20904 | 4.0% | 4.6% | 4.2% | 4.2% | 4.2% | 4.3% |
| Silver Spring | 20905 | N/A | N/A | N/A | 2.0% | N/A | 2.0% |
| Silver Spring | 20906 | 3.5% | 3.2% | 3.5% | 3.3% | N/A | 3.4% |
| Silver Spring | 20910 | 4.7% | 5.3% | 5.7% | 4.4% | 2.8% | 5.3% |
| Гаkoma Park | 20912 | 2.8% | 2.9% | 2.9% | 2.6% | N/A | 2.9% |
| All Units | | 3.8% | 4.3% | 4.1% | 3.9% | 4.2% | 4.2% |

••••••••••••••••••••••••••••••••••••

Average Holdover Rent By Market Area and Unit Size 2012

| | Average Rent | | | | | | |
|---------------------------|-------------------|-----------|-----------|-----------|----------------|------------|--|
| | Efficiency | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom Plus | <u>All</u> | |
| Bethesda-Chevy Chase | \$1,407 | \$1,812 | \$2,328 | \$3,170 | N/A | \$2,000 | |
| Colesville-White Oak | \$1,082 | \$1,193 | \$1,419 | \$1,747 | \$1,905 | \$1,369 | |
| Darnestown-Potomac | N/A | N/A | N/A | N/A | N/A | N/A | |
| Germantown-Gaithersburg | \$944 | \$1,145 | \$1,405 | \$1,646 | \$1,723 | \$1,311 | |
| Olney | N/A | \$1,510 | \$1,795 | \$1,860 | N/A | \$1,742 | |
| Rockville | \$1,329 | \$1,373 | \$1,699 | \$1,940 | \$3,098 | \$1,600 | |
| Silver Spring-Takoma Park | \$1,267 | \$1,403 | \$1,583 | \$1,749 | \$2,006 | \$1,495 | |
| Upper Montgomery County | \$600 | \$818 | \$1,306 | \$1,500 | N/A | \$1,252 | |
| Wheaton | \$1,034 | \$1,219 | \$1,392 | \$1,629 | \$2,194 | \$1,368 | |
| Countywide | \$1,272 | \$1,346 | \$1,564 | \$1,826 | \$2,335 | \$1,491 | |



Average Holdover Rent by Zip Code and Unit Size 2012

| Average Hole | Zip | Efficiency | 1 Bedroom | 2 Bedroom | 3 Bedroom | 4 Bedroom Plus | Average Rent |
|--------------------|-------|------------|-----------|-----------|-----------|-------------------|-----------------|
| Bethesda | 20814 | \$1,410 | \$1,784 | \$2,316 | \$3,058 | \$4,777 | \$1,953 |
| Chevy Chase | 20815 | \$1,405 | \$1,899 | \$2,346 | \$3,197 | N/A | \$2,104 |
| Bethesda | 20816 | \$1,295 | \$1,579 | \$2,124 | \$2,917 | N/A | \$1,815 |
| Bethesda | 20817 | N/A | \$1,705 | \$2,230 | \$2,425 | N/A | \$2,021 |
| Olney | 20832 | N/A | \$1,510 | \$1,795 | \$1,860 | N/A | \$1,742 |
| Rockville | 20850 | \$813 | \$1,458 | \$1,822 | \$2,217 | \$2,374 | \$1,784 |
| Rockville | 20851 | \$1,017 | \$1,265 | \$1,586 | \$1,692 | N/A | \$1,459 |
| Rockville | 20852 | \$1,427 | \$1,335 | \$1,625 | \$1,628 | N/A | \$1,499 |
| Rockville | 20853 | N/A | N/A | N/A | N/A | N/A | N/A |
| Potomac | 20854 | N/A | N/A | N/A | N/A | N/A | N/A |
| Rockville | 20855 | N/A | N/A | N/A | N/A | N/A | N/A |
| Sandy Spring | 20860 | N/A | N/A | N/A | N/A | N/A | N/A |
| Burtonsville | 20866 | N/A | \$1,230 | \$1,376 | \$1,599 | N/A | \$1,365 |
| Damascus | 20872 | \$600 | \$818 | \$1,306 | \$1,500 | N/A | \$1,252 |
| Germantown | 20874 | N/A | \$1,099 | \$1,429 | \$1,810 | N/A | \$1,322 |
| Germantown | 20876 | N/A | \$1,148 | \$1,389 | \$1,455 | N/A | \$1,309 |
| Gaithersburg | 20877 | N/A | \$995 | \$1,238 | \$1,367 | \$1,723 | \$1,144 |
| Gaithersburg | 20878 | N/A | \$1,300 | \$1,522 | \$1,821 | N/A | \$1,464 |
| Gaithersburg | 20879 | N/A | \$1,208 | \$1,284 | N/A | N/A | \$1,245 |
| Montgomery Village | 20886 | \$997 | \$1,061 | \$1,336 | \$1,613 | N/A | \$1,206 |
| Kensington | 20895 | \$1,103 | \$1,453 | \$1,524 | \$1,891 | \$2,303 | \$1,665 |
| Silver Spring | 20901 | \$1,085 | \$1,120 | \$1,329 | \$1,697 | \$1,317 | \$1,296 |
| Silver Spring | 20902 | \$1,014 | \$1,365 | \$1,478 | \$1,798 | \$1,650 | \$1,476 |
| Silver Spring | 20903 | \$1,084 | \$1,151 | \$1,263 | \$1,462 | \$1,495 | \$1,260 |
| Silver Spring | 20904 | \$1,024 | \$1,170 | \$1,405 | \$1,741 | \$1,905 | \$1,345 |
| Silver Spring | 20905 | N/A | N/A | N/A | \$1,625 | N/A | \$1,625 |
| Silver Spring | 20906 | \$1,055 | \$1,143 | \$1,354 | \$1,498 | N/A | \$1,306 |
| Silver Spring | 20910 | \$1,291 | \$1,572 | \$1,942 | \$2,113 | \$2,207 | \$1,698 |
| Takoma Park | 20912 | \$701 | \$927 | \$1,064 | \$1,272 | N/A | \$1,018 |
| All Units | | \$1,272 | \$1,346 | \$1,564 | \$1,826 | \$2,335 | \$1,491 |